ENTREPRENEURSHIP TRAINING FOR STUDENTS AT RAUDHATUNNASYIIN BOARDING SCHOOL, BANJARBARU

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Abstract: Article (PKM) is motivated by the existence of the Raudhatul Muhibbin Islamic Boarding School Foundation which aims to provide a concrete understanding of the concept of entrepreneurship so that the students of the Raudhatul Muhibbin Islamic Boarding School Foundation can develop their economy better. The method used in this PKM article is a field study by directly giving directions to the students of the Raudhatul Muhibbin Islamic Boarding School Foundation while the source of data is through observation, interviews and documentation. The results of this PKM are, first, the students of the Raudhatul Muhibbin Islamic Boarding School Foundation understand more about the concept of entrepreneurship that is in accordance with Islam. Second, the students of the Raudhatul Muhibbin Islamic Boarding School Foundation can practice entrepreneurial strategies according to Islamic concepts.

Introduction

Entrepreneurship is a work practice that focuses on concepts and theories that can be learned and mastered systematically and planned.1 Entrepreneurship is also a process of applying creativity and innovation in solving problems and finding opportunities to improve life (business).2 While the entrepreneur is an agent who unites various means of production and finds the price value of its production.3 If there are successful entrepreneurs in the community, it is not impossible that it will arouse the enthusiasm of the surrounding community to try business. Not only enthusiasm, people will also learn to behave and behave like a successful entrepreneur if they want to achieve success in their business. In business, of course, there are various goals to be achieved and not only limited to seeking profit.4 Entrepreneurs are divided into four groups, first, home industries that have a workforce of between 1 to 4 people. Both industries are small with a workforce of between 5 to 9 people. Third, medium /medium industries if they have a workforce of between 10 and 99 people. Fourth, large industries if they have a workforce of more than 100 people.5

In the concept of entrepreneurship, there are obligations that must be carried out, namely having good faith in carrying out business activities, providing correct information, clear, and

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1 Dedi Purwana Ari Fadiati, Menjadi Wirausaha Sukses (Bandung: PT Remaja Rosdakarya, 2011). h. 15
2 Muhammad Anwar, Pengantar Kewirausahaan Teori Dan Aplikasi (Jakarta: Kencana, 2014). h. 3
3 Nenden Rilla Artistiana, Melatih Jiwa Wirausaha Sejak Dini (Jakarta: CV. Sahala Adidayatama, 2011). h. 2
4 Darwanto, Peran Entrepreneurship Dalam Mendorong Pertumbuhan Ekonomi Dan Peningkatan Kesejahteraan Masyarakat (Jakarta: Diseminasi Riset Terapan Bidang Manajemen & Bisnis Tingkat Nasional, 2012). h. 16-17
5 Rachmawan Budianto, Pengembangan UMKM: Antara Konseptual Dan Pengalaman Praktis (Yogyakarta: Gadjah Mada University, 2015). h. 2
honest about the conditions and guarantees of goods and/or services, serving consumers correctly and honestly and not discriminatory, guaranteeing the quality of goods and/or services produced and/or traded based on the provisions of applicable quality standards for goods and/or services, providing opportunities for consumers to test and/or try certain goods and/or services and providing guarantees and/or guarantees for goods made and/or goods traded, provide compensation, compensation and/or compensation for losses due to the use, use, and utilization of traded goods and/or services.\(^6\)

Opportunities in the world of work are very important in developing the economy of both individuals and groups.\(^7\) Among the supporting factors of entrepreneurship are business prospects or output growth from the business, labor costs or salaries to be paid, and prices of other production factors that can replace the function of labor, such as capital goods. Expanding productive employment opportunities does not mean just creating new business opportunities. The ratio between the labor force and the working-age population (and expressed as a percent) is called the labor force participation rate.\(^8\) The income of an entrepreneur can be seen from the amount of income received for a certain period of time in return for services or factors of production that have been donated.\(^9\) So that entrepreneurs are required to always innovate in order to develop their business in a better direction.\(^10\)

In the business world, it is actually not only the rights and obligations of certain people, but also Islamic institutions also have the right and obligation to have a business in order to develop and not depend on the help of others. Among the religious institutions located in the South Kalimantan area is the Raudhatun Nasyi'in Foundation which is located in the Bumi Berkat 7 Complex, Sungai Besar Village, this foundation provides educational facilities in the form of Islamic Boarding Schools as well as Orphanages. The foundation, which was established in 2011, now accommodates approximately 140 students. 4 religious leaders were formed, including Ustadz Hendry Admaja, S.H.I as the leader of the Islamic boarding school and concurrently the leader of the orphanage. Since it was formed until the issuance of permission from the government in 2013.\(^11\) General activities such as in Islamic boarding schools are mostly learning in classes with the curriculum of Islamic boarding schools, congregational prayers, and there is also a Qur’anic tahfidz chosen from students who are indeed talented for it.\(^12\) And also here are held skill activities, outside of religious activities that can add insight and hone the skills of the students. In addition, money is also important for students to know how to do entrepreneurship. Therefore, this training has many benefits for students, because by getting to know various entrepreneurial concepts, they can improve their economy in the future. Based on the above background, the lecturers of the Faculty of Economics and Islamic Business strive to provide knowledge and experience to the students so that they can understand the concept of good entrepreneurship.

**Devotion Methods**

This type of service is field, where the data used in service is obtained through field studies and is descriptive for exploration and clarification of a social phenomenon related to the problem...
under study. The approach used in this service is a descriptive-qualitative approach by producing descriptive data in the form of written or spoken words or the behavior of a person under study which is outlined in the form of data exposure.

The location of this service was carried out at the Raudhatun Nasyi'in Foundation which is located at Bumi Berkat 7 Complex, Sungai Besar Village, South Kalimantan Province. The subject of this service is a lecturer at the Faculty of Economics and Islamic Business IAI Darussalam Martapura, namely Rusdiana, S.E, M.M. While the object of this service is the Raudhatun Nasyi'in Foundation.

The primary data source in this service is obtained directly through direct counseling on the object as the source of information sought. In this data, the primary source of data is the Raudhatun Nasyi'in Foundation. While secondary data is data that supports service such as data about the general description of the location of service and data obtained from various sources in the form of books, journals related to Islamic business concepts. This service Data Collection Technique uses primary data obtained by means. Directly from the object of service of individuals, groups and organizations. Through observation, interviews, and documentation.

In processing this service data, there are several techniques used, namely editing, data interpretation. From the data that the Faculty of Economics and Islamic Business has obtained from various sources, it will be analyzed interactively through the process of data reduction, data display, and data verification. The explanation of the data analysis process is data reduction, data display / presentation of data, data verification / drawing conclusions which are the results of analysis that can be used to take action. In managing data and analyzing data using the domain analysis method, which is an analysis technique that aims to obtain an overview of the data to answer the focus of comprehensive service from the subject of in-depth service so that it is easily understood by the Raudhatun Nasyi'in Foundation.

Results of Discussion

This activity will be held for 1 day, namely on January 21, 2023 from 09.00 to 11.00 WITA

The schedule of events in this activity is as follows:
1. Participant Registration
2. Unveiling
3. Greeting from the Dean of the Faculty of Economics and Islamic Business
4. Prayer recitation
5. Material submission:
   1. Concept and Practice of Entrepreneurship (Rusdiana, S.E.M.M)
6. Discussion and Q&A.

In the discussion and question and answer section, the students of the Raudhatun Nasyi'in Foundation seemed enthusiastic to ask questions and engage in interaction with the speakers. There were as many as 5 students of the Raudhatun Nasyi'in Foundation who asked questions related to several themes, especially about the concept of entrepreneurship and entrepreneurial strategies in Islam. Questions also include products, contracts that are in accordance with the concept of Islamic entrepreneurship. In addition, the students of the Raudhatun Nasyi'in Foundation are also actively discussing with lecturers of the Faculty of Economics and Islamic Business regarding coaching the businesses they do so that they can be developed in a better direction. This community service activity in general can be carried

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13 Imam Gunawan, Metode Penelitian Kualitatif: Teori Dan Praktik (Jakarta: Bumi Aksara, 2013). h. 3
15 Rasady Ruslan, Metode Penelitian Publicrelations Dan Komunikasi (Jakarta: PT Raja Grafindo Persada, 2018). h. 30
out according to plan and received a welcome from the Santri Yayasan Pondok Pesantren Raudhatul Muhibbin

**Figure 1. Entrepreneurial Concept Training Event to Santri Yayasan Pondok Pesantren Raudhatul Muhibbin.**

**Figure 2. Giving mementos to Raudhatul Muhibbin Islamic Boarding School Foundation.**

**Conclusion**
This Community Service activity was carried out by a lecturer at the Faculty of Economics and Islamic Business IAI Darussalam Martapura from the Sharia Economics Study Program, namely Rusdiana, S.E, M.M. This activity aims to provide counseling to the Raudhatul Muhibbin Islamic Boarding School Foundation regarding the concept of good and correct entrepreneurship. Community Service lecturers chose the Raudhatul Muhibbin Islamic Boarding School Foundation as the location of the activity, because the role of the Raudhatul Muhibbin Islamic Boarding School Foundation is very important considering that the students are generally orphans so that counseling needs to be given to the understanding of the entrepreneurial concept so that they can later develop the economy better. The target of this activity is the students of the Raudhatul Muhibbin Islamic Boarding School Foundation consisting of tsanawiah and aliyah classes. In counseling about the concept of entrepreneurship, it is necessary to introduce it to the students of the Raudhatul Muhibbin Islamic Boarding School Foundation. This aims to create an atmosphere of the Raudhatul Muhibbin Islamic Boarding School Foundation which is an Islamic-based education, so that in all aspects it is required to be in line with Islamic principles, especially those related to entrepreneurial business. Counseling about the concept of entrepreneurship is not only providing provisions about the concept of good and correct entrepreneurship but also providing knowledge about business strategies that make the business more advanced. The students of the Raudhatul Muhibbin Islamic Boarding School Foundation also want further guidance related to these business developments so that the business carried out can develop better and can provide welfare for the students of the Raudhatul Muhibbin Islamic Boarding School Foundation.

Bibliography


